From: Erich Andersen (LCA)
Sent: Sunday, February 16, 1997 2:10 PM
To: Peter Plamondon; Sara Williams (DRG); Charles Fitzgerald; James Plamondon; Russ Arun
Subject: RE: Symantec

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-----Original Message-----
From: Peter Plamondon
Sent: Sunday, February 16, 1997 1:39 PM
To: Sara Williams (DRG); Charles Fitzgerald; Erich Andersen (LCA); James Plamondon; Russ Arun
Subject: RE: Symantec

I'm still highly conflicted on what to do with Symantec. They're so clearly allied with Sun/JavaSoft, and instantly disclose to Sun/JavaSoft when they learn of things like our Java compiler vendor meeting, I just can't convince myself we should give them special access to anything. They've failed to use public information to add support for our VM etc to their tools - why does it make sense to give them access to even more sensitive information?

They're similar to Claris - claim they want to work with us, but we have every reason to believe no good will come of it. But if we approach Symantec this way, we alienate them (if there's any hope left of them supporting out stuff). If we're going to lose them anyway, let's not disclose anything that can be used against us. But that's backing down from what Ben said we'd do.

Mansour inquired where things stand, we need to bottom out on this ASAP. I'm on the road Tue-Fri, probably the same the following week.

Thanks!
--Peter

-----Original Message-----
From: Ben Slivka
Sent: Friday, February 14, 1997 9:49 PM
To: Charles Fitzgerald
Cc: Peter Plamondon; Erich Andersen (LCA)
Subject: FW: Symantec

Please review and work with peter and erich to finalize.
This may be too broad/special-purpose - in light of Mansour's scheming nature, maybe we should just stick to a standard NDA?

My goal is to make Symantec feel comfortable that they will get access to our VM technology at the same time as our internal tools group and other external tools vendors.

I had offered to have an office up in Redmond for him to staff full-time with a Symantec employee (or maybe walter bright, their compiler guy who lives in Seattle, just comes to visit regularly?), give them access to our source code, and give them free access to key members of the development team.

At this point, though, I'm wondering if that is necessary or reasonable.
I'm OK with them having an office near our team, but I think I would restrict access to the VM source code - as much to protect us as to protect their developer(s) from being "polluted" by looking at Sun source code.

--bens

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