

support in the wina20.386.

Other areas I know DR-DOS is weak:

- * Their disk cache sucks.
- * They probably have problems with some rational extended programs such as lotus release 3.1 when they're loaded in the HMA.

Should test them with QEMM (there has been talk on their forum that QEMM doesn't support them).

I added philba, tomle, and mikedr to cc line. They may have some good input.

Eric.

| >From sergiop Wed Mar 20 16:11:16 1991
| To: ericst jimla johnen terrib
| Cc: bradc sergiop
| Subject: dr dos compatibility testing
| Date: Tue Mar 20 16:05:26 pdt 1990

| DOS Marketing would like to have a second round of dr dos testing done.
| After speaking with Terri, she mentioned to me that XCAL tested dos 5
| in a networked environment with dos and windows apps.

| I would like to have a similar test done with dr dos 5. This way
| we can see how dr dos and dos 5 compare under the same environment.

| While XCAL did an extensive study of dos 5 using a variety of apps
| I think we might want to take a subset of those apps for dr dos. This
| would keep the costs down but still compare apples to apples.

| Here is where I need your help. I want to come up with a list of
| those apps that we think are best suited to test with dri. I want
| dri tested with networking software, a memory manager, dos and win
| apps and anything else you can think of that might raise some degree
| of incompatibility.

| FYI, our Windows PSS people are receiving calls reporting problems with
| dr dos and win 3.

| In order to tell a strong story we need to expose where dr dos is
| vulnerable.

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Plaintiff's Exhibit

5103

Comes V. Microsoft

From: richf
To: dosmktg
Subject: FW: DR DOS Surveys
Date: Wed, Apr 24, 1991 1:22PM

Date: Wed Apr 24 13:19:32 PDT 1991

8 responses - not huge, but not all that low, actually. in any case, people are having problems with dr and windows. we're not making it up.

>From clarkh Tue Apr 23 17:29:04 1991
To: richf sergiop
Cc: sharonm
Subject: DR DOS Surveys

Date: Tue Apr 23 17:28:55 PDT 1991

The survey is over. We had a whopping 8 responses. Seven from the DOS-SYS group and 1 from "other".

- Eight DR DOS users
 - Six were running Windows 3.0
 - Two of these required a special configuration, two did not, two were unknown.
 - Five related the problem to an incompatibility with DR DOS, one was unknown.
 - Three had their system hang, two had a seriously impaired system, one a minor inconvenience.
- One Quick C 2.5 user
 - No special configuration
 - Problem was unrelated to DR DOS
 - A minor inconvenience.
- One DR DOS user switching to MS-DOS
 - No special configuration
 - Having compatibility problems with 3rd party software.

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- Seriously impaired

The survey text follows:

DR DOS Survey

Instructions: Please incorporate the customer survey into your routine. If you find that an application is running on top of Digital Research DOS and that the problem the customer is encountering is related, include all relevant information. If more space is needed to describe the problem, please use the back of the sheet.

Customer Survey

1. What operating system are you using? (If DR DOS please continue.)
2. What Microsoft application are you using?

DR DOS user

#1 _____

DR DOS user

#2 _____

3. Was a special configuration necessary to run with DR DOS? (If yes, please explain.)

user

#1 _____

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user

#2 _____

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Technician Survey

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1. Was the problem related to an incompatibility with DR DOS? (If yes,
a brief description.)

user

#1 _____

user

#2 _____

2. What was the severity level of the problem?
(1=system hangs, 2=Seriously impairs, 3=minor inconvenience)

#1 _____

#2 _____

From: bradc
To: juliewis
Cc: bradc; philla; richf
Subject: RE: DR DOS
Date: Mon, Apr 29, 1991 11:18AM

Date: Sun Apr 28 11:16:12 PDT 1991

is this the post office that we just gave permission to roll out a
boatload of copies or someone else?

I do not want to give up any major account to dri. Julie pls get us
more info so we can help or set up a meeting where we can present and
understand their issues.

Brad

>From richf Fri Apr 26 11:36:42 1991
To: juliewis
Cc: bradc juliewis philla richf
Subject: RE: DR DOS

Date: Fri Apr 26 11:33:03 PDT 1991

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Working on a 286 and 386 CPU version. None specific how they will deliver, as one or 3 different SKUs. Hints that the new versin will fine tune their memory management, add Data security and better utilise the HD storage capacity.(unsure if this means compression or less gaps) He is convinced to get a next version out this summer. He hints that the public should look forward and judge themselves if this could be just a new version or a new generation.
Brad what do we know about this?

From: richardf
To: bradc
Cc: jeffl; joachimk; oemman; ronh
Subject: dr win
Date: Fri, Jun 28, 1991 5:49PM

Date: Fri Jun 28 17:48:43 1991

DRI is agressing big time, in our accounts.
This past week marks more activity that we have seen from them than ever before we have seen this press release, run into them at a start up down in LA and in Swan computer an account we do value (FG DOS going to royalty DOS).
Brad i do not know where the 250k units came from, we have not data to suggest Entertainment marketing is that big, they are the guys who sell inexpensive things on the cable shopping network. (YES we HATE losing them.)
If we know about the fact we are in competition we will employ you
Kathleen do we need help on Swan ?
We will redouble our efforts to combat these guys.
I have a few ideas myself.
richardf

>From bradc Fri Jun 28 14:07:28 1991
To: jeffl richardf ronh sergiop
Subject: dr win
Cc: bradc
Date: Fri Jun 28 14:05:55 1991

i'm confused. did dr get a win with this premier company for 250K units a year or am is the other mail trying to imply otherwise. coul you clarify this for me?

If yes, i'm sure you are as angry about this as i am. we may not get every win, but i would really like to know ahead of time when an account is close to dr. and it appears that in this case we had may (oops i menat may have had) no idea. if dr. is getting close

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