Linux Heat Map

IA ! !	† 1 Linux Usage/Momentum 2nd De † Linux Usage/Momentum Decrea + Linux Usage/Momentum Dechar	tinux Usage/Momentum Decreasing (Good for MS) Linux Usage/Momentum Unchanged (Indifferent for MS)		
	1.1 Linux UsegerMomentum 2nd De		MidMarket	Enterprise
uation by	Country	SMB	MidWarket . 395%I ≒	0.39%
Brazil	Linux % of PC Installed Base	1.80% 1	18.30%	13.60%
	% of Organizations Evaluating or Deploying Linux	13.00% 4 0.80% 1	3.40% 1	1.50%
	% of Organizations w/ Linux as Primary OS	19 10%	25.60%	13.00%
	% of Organizations that will Change Primary OS to Linux	2.60%	2 40% 11	
	Linux % of PC Installed Base	5.00%[][20.20% []	35.10%
	% of Organizations Evaluating or Deploying Linux	0.70%	2.80%	5 2.10%
	% of Organizations w/ Linux as Primary OS	2.80%	10.20%	28.60%
	% of Organizations that will Change Primary OS to Linux		2.50%	150%
India	Linux % of PC Installed Base	2.70% ↓	24.30%	19.60%
	% of Organizations Evaluating or Deploying Linux	19.70%	1.80%	0.80%
	84 of Organizations w/ Linux as Primary OS	3.00%	930% t	
	% of Organizations that will Change Primary OS to Linux		0.90%	0.80%
China	Linux % of PC Installed Base	D.40% †	18.00%	23.50%
	% of Organizations Evaluating or Deploying Linux	4.00%		1 0 000
	les of Organizations W.I. inux as Primary OS	0.20%	0.30% † 1.50% †	14 14 1
	% of Organizations that will Change Primary OS to Linux	0.00% 1		
Korea	Linux % of PC Installed Base	□ 0.0 0% 1	0.10% ++	
	% of Organizations Evaluating or Deploying Linux	4.70%	4.40%	1.40%
	of Organizations w/ Linux as Primary OS	0.00% ↔	0,000,0	
	% of Organizations that will Change Primary OS to Linux	0.00%		
	I inux % of PC Installed Base	0.00%		3:30% 1 18:70%
_	% of Organizations Evaluating or Deploying Linux	# 0.00% #1	12.30% ↓	
France	1% of Omanizations w/ Linux as Primary QS	0.00% ↔	3.20% 4. 9.60% 4	
	% of Organizations that will Change Primary OS to Linux	0.00%	1 X X	
	Linux % of PC Installed Base	2.40%	1.40%	
Germany	% of Organizations Evaluating or Deploying Linux	28.70% ↓↓	32.00% J	PERMANA
	lot of Omanizations w/ Linux as Primary OS	1.60% ↓ ↓	5520%	
	% of Organizations that will Change Primary OS to Linux	.0.00% ₩		
UK	Linux % of PC installed Base	0.40%	1,00% - 13.20% ↓	
	% of Organizations Evaluating or Deploying Linux	3.00% 🕸		1.00%
	% of Organizations w/ Linux as Primary OS	0.00%	0,50%	0.00%
	% of Organizations that will Change Primary OS to Linux	. 7.70% .*.	5,80%	0.00%
Mexico	Linux % of PC Installed Base	0.30% #	1,24%	0.22% J 8.50%
	% of Ornanizations Evaluating or Deploying Linux	2.50% 1	11.80%	0.00%
	let of Organizations w/ Linux as Primary OS	0 00% ↔	1,00% 1	11 10.50%
	% of Organizations that will Change Primary OS to Linux	1.20% ↑	17,80%	
Japan	Linux % of PC Installed Base	0.70% **	∓0.20% •	management of the same of the same of
	% of Organizations Evaluating or Deploying Linux	3.10%	7.80%	
	% of Organizations w/ Linux as Primary OS	# 0.00%	0.10%	0:00%
	% of Organizations that will Change Primary OS to Linux	4,10%	0.30%	DESCRIPTION OF THE PARTY AND T
US	Linux % of PC Installed Base	0.50%	0.76%	0.27%
	% of Organizations Evaluating or Deploying Linux	4.10% 11		10.00%
	% of Organizations w/ Linux as Primary OS	:0.30% I	1 00%	
	% of Organizations that will Change Primary OS to Linux	2.40% ↓	8.20%	g.og% * indicate

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Plaintiff's Exhibit

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Comes V. Microsoft