Presentation to Participants of the Salary Savings Plan

The Hague, 23rd February 2015

European Patent Office

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1. About Fidelity

- Key Characteristics Salary Savings Plan (SSP)
- 3. Investment Solutions
- 4. Administration Portal
- 5. Communication to participants
- 6. Summary



Fidelity Worldwide Investment

Who we are - global

- Fidelity is a privately held globally active independent investment company, majority owned by management and investment professionals
- Offer clients a broad array of investment capabilities across equity, fixed income, real estate and solutions
- Investment Management and Pension Solutions as core business
- Bottom-up research is the basis for our active fund management
- We have a worldwide presence through our own branches and offices and have a unique research network

About

400

Fund managers and analysts around the world

Over

290

Assets under management and administration

Over

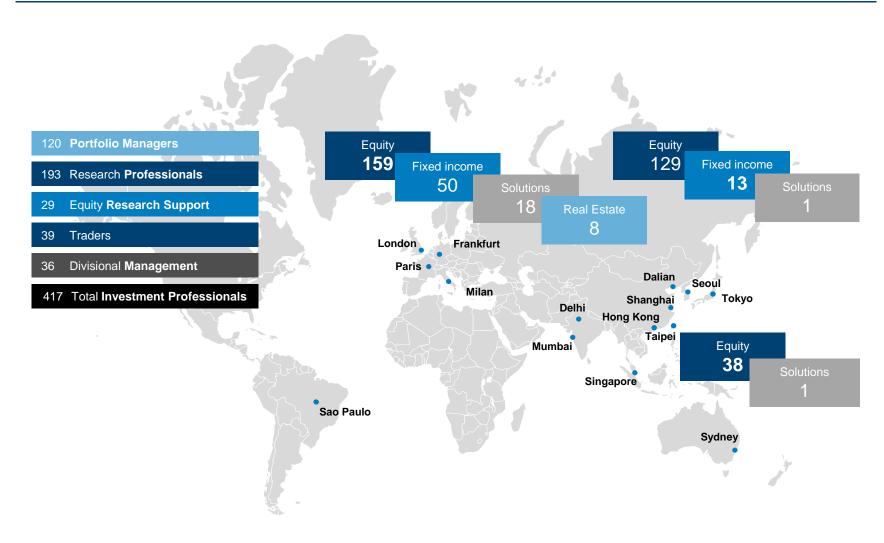
6.900

Employees in 25 countries

Over
40
years of investment experience



Fidelity Worldwide Investment – Global Investment Resources



Source: Fidelity Worldwide Investment as of December 2014



Awarded for our investment and pension excellence



As Best Large Asset Manager of Equity Funds and Bond Funds Fidelity was awarded with the "Morningstar "Multi Asset Fund House Award" at the Morningstar Awards 2014. The Award was granted on the basis of a sustainable risk adjusted outperformance of a broad range of both, equity and bond funds.



The business publication "Capital" has nominated Fidelity as one of the best Asset Managers in Germany. At the "Capital Fonds-Kompass 2014" Fidelity reached rank 4 of the top10 percent investment companies awarded with 5 stars out of a total of 100 investment firms that have been analysed.



Fidelity Worldwide Investment was awarded "Best Large Asset Manager in Germany, Austria and Switzerland" for the 3rd time after 2010 and 2011 with the Feri EuroRating Award. Additionally, the investment company received the Feri EuroRating Award 2014 for its Fidelity Emerging Europe, Middle East and Africa Fund in the category of "Emerging Markets" equities.



Lipper Fund Awards 2014

The rating agency Lipper annually grants awards to funds that consistently rank among the most profitable products in its category and have lower volatility than comparable funds. Fidelity was able to convince with four European funds and confirmed with the award of the Fidelity Pacific Fund Fidelity's strength in the field Asian equities and emerging markets.

Source: Fidelity Worldwide Investment as of December 2014



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Key characteristics of the Salary Savings Plan

Eligibility: Currently, all staff having started on or after 1st January 2009 with EPO

Contributions: Split between participant (1/3) and employer (2/3)

Investments: Three investment strategies available to participants

Flexibility: Opportunity to adapt investment choice once per 12 months

Access: Via online portal and dedicated personal login credentials

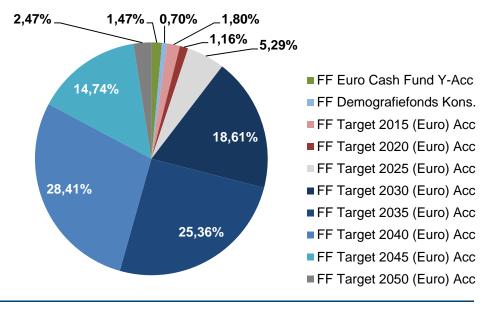
Supervision: Plan monitored by supervisory committee consisting of staff and

management representatives

SSP Key Figures as at 31th December 2014

Plan Members: 912 Employees

Plan Assets: EUR 30.166.131,38



Source: Fidelity Worldwide Investment, 31/12/2014



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Glossary I

Definition of:

Investment Fund

An Investment Fund is a portfolio of assets such as bonds or shares.

Equities

An alternative term for shares. A share is a unit of ownership in a company or investment fund. The American term is stocks. Equities can provide a return that is potentially equal to the return on bonds plus a risk premium.

Bonds

A security issued by a company or a government. During the life of the bond, the bondholder receives regular interest payments based on the coupon rate. On maturity the loan is repaid. Bonds can provide a return that is potentially above inflation.

Cash

Cash presents the lowest level of expected return but ensures liquidity and a high degree of safety of the original investment. When investing in Cash the Fund Manager invests in short term money market securities. Cash can provide only a limited return, potentially slightly above or equal to inflation.



Glossary II

Definition of:

Volatility

Standard deviation

The relative rate at which the price of a security moves up and down. Volatility is found by calculating the annualised standard deviation of daily change in price. If the price of a stock moves rapidly over short time periods, it has a high volatility. If the price almost never changes, it has a low volatility.

A statistical measure of the historical volatility of a mutual fund or portfolio, usually computed using 36 monthly returns. More generally, a measure of the extent to which numbers are spread around their average.

Legal owner of the Funds within SSP

Action required by employee within SSP

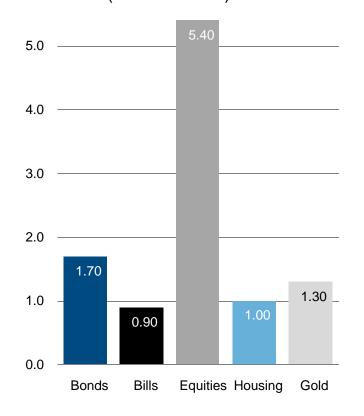
The employees decide in which investment fund they would like to be invested in, however they are not the legal owner of the funds. The Office (EPO) orders the funds but the European Patent Organisation is the legal owner until the Office transfers the money to the staff, usually at retirement.

After six month and thereafter on an annual basis, the employee may choose the strategy which is best suitable for him. Once he has chosen the preferred strategy, no further action is required.

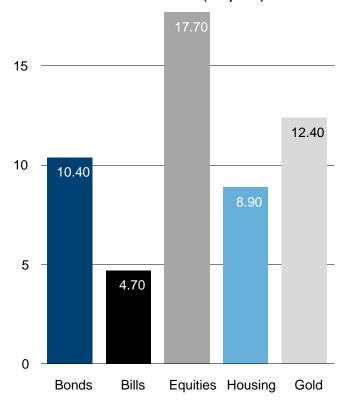


Building Blocks for an Pension Investment Strategy Long-Term Real Return of Equity and Bonds, 1900-2011*

Real return (annualized %)



Standard deviation (% p.a.)



Equities have given a large risk premium

^{*} Except commercial property (last 7-41 years, depending on country) and index-linked bonds (theoretical value). Housing returns exclude maintenance and improvement expenditure and rental income; Copyright © 2012 Elroy Dimson, Paul Marsh and Mike Staunton, London Business School



Investment strategies for the Salary Savings Plan

1. Life-Cycle Funds

- 8 funds with a pre-defined target date ranging from 2015 to 2050 in 5-year intervals.
- The FF Target funds are matched with the retirement age of the participant and change their composition from mainly equities to a cash-near portfolio towards their target date.

2. Conservative multi-asset investment strategy

- A conservative portfolio consisting of maximum 20% equities with the remainder being invested in bonds and cash.
- The fund makes use of Fidelity products as well as funds from other providers.

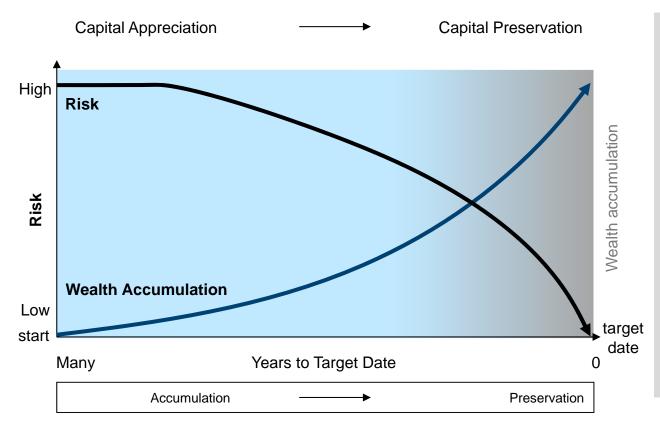
3. Euro Cash Fund

- The FF Euro Cash Fund is a low-risk option well-suited for shorter periods of investment.
- The fund predominantly invests in Euro-denominated titles of high-quality issuers.



1. Life-Cycle Strategy: Investment Objective

- Preservation of invested capital at the target fund's maturity
- Maximisation of return during investment horizon



There is little or no probability of not returning the capital invested, assuming that an investor stays invested till the maturity date from the start

Investing over 40 years, the probability is over 99.5% that you will get your invested capital back; over 20 years investment horizon, it is closer to 98.8%

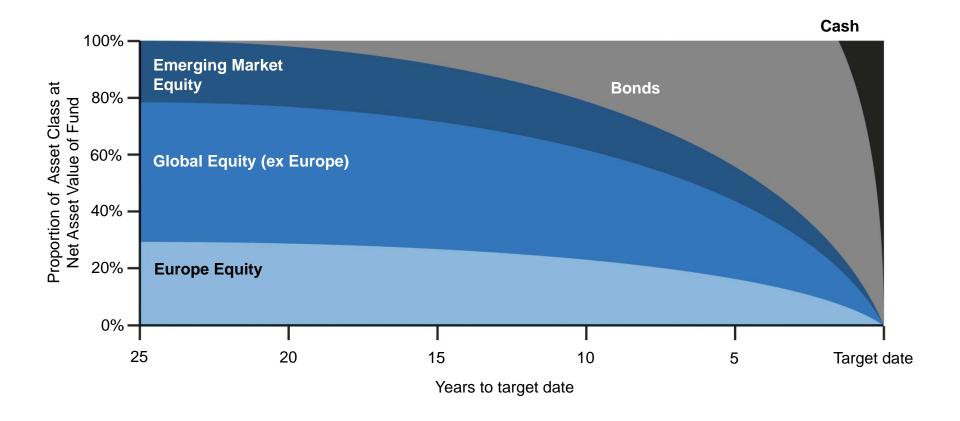
As it gets closer to maturity (say, 2years), the probability increases even further

Source: FIL Ltd, 05.2013. For illustrative purposes only.



1. Life-Cycle Strategy: Dynamic Asset Allocation

Tried and tested: Fidelity's proprietary roll-down



Source: Fidelity Worldwide Investment. Only for illustration.



1. Life-Cycle Strategy: Asset migration path gradually reducing risk

Year to Target Date	Europe	Developed Markets ex Europe	Emerging Markets	Equity Total	Fixed Income and Money Market
25	30%	50%	20%	100%	0%
20	30%	49%	20%	99%	1%
15	27%	44%	18%	89%	11%
10	21%	36%	14%	71%	29%
5	13%	23%	9%	45%	55%
3	9%	15%	6%	30%	70%
1	3%	6%	2%	11%	89%
Target Date	0%	0%	0%	0%	100%

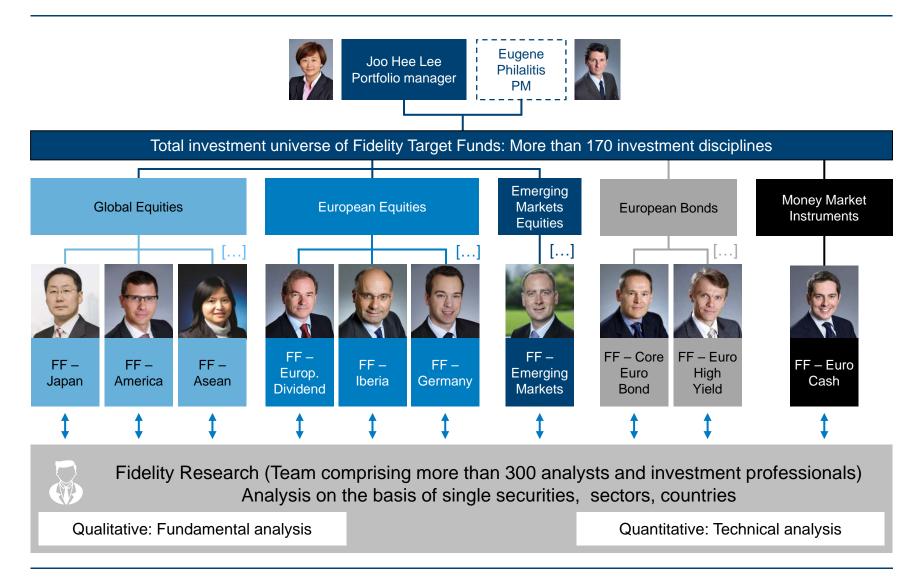
Tactical Asset Allocation

- Return optimising, while controlling the downside risk
- Market-timing vs. benchmark in a controlled way only
- Designed to accommodate lump sums as well as regular inflows

Source: Fidelity Worldwide Investment. Only for illustration.



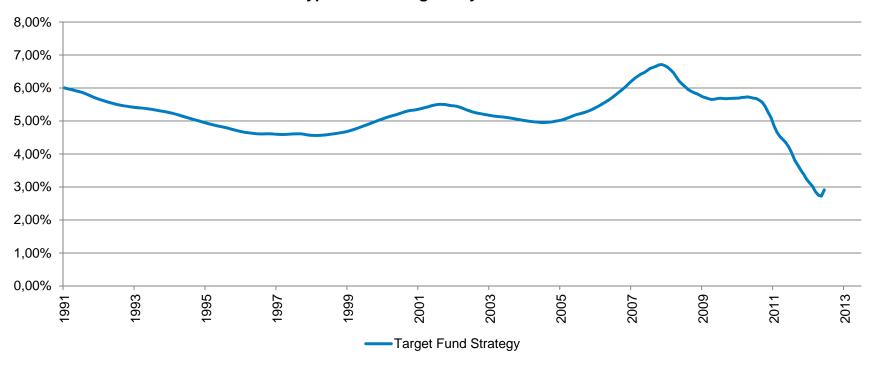
1. Life-Cycle Strategy: Investment Approach





1. Life-Cycle Strategy: Long-term Performance Backtest with monthly contributions

Annualised Internal Rate of Return for Investing €100 each month into Hypothetical Target May 2014 Fund



Source: FIL Limited, 2014. For illustrative purposes only.

The above back testing was developed using the actual market data between Dec 1991 and May 2014. A composite index includes MSCI World ex Europe, MSCI Europe, MSCI Emerging Markets and BAML Large cap bond index. To accommodate for pre-EUR era, DEM 1 month Libor and The BofA Merrill Lynch German Government Index were used as a proxy for Cash and Bond Indices. Please also note that the above back testing is based on gross of fees returns. This does not in any case include any tactical deviation from the Fidelity Target fund model. The Target Fund May 2014 is for illustrative purposes only and has not existed as an investment fund in reality.



1. Life-Cycle Strategy: Age based allocation of plan members

Allocation of target funds to retirement age

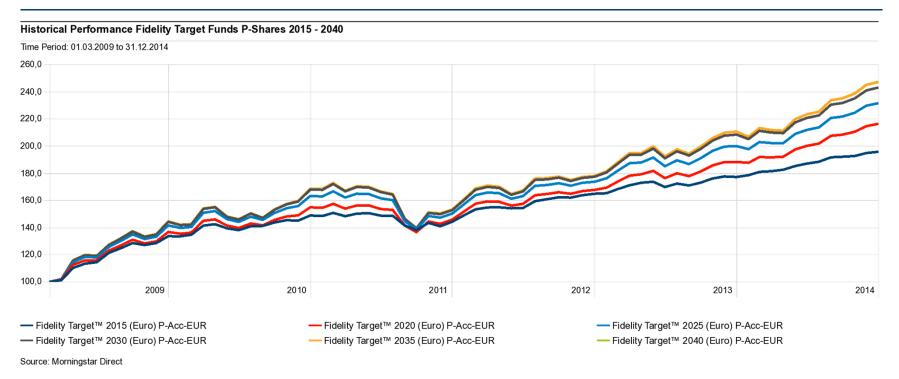
Pensionable age 2015 - 2019	\longrightarrow	FF Target Fund 2015
Pensionable age 2020 - 2024	\longrightarrow	FF Target Fund 2020
Pensionable age 2025 - 2029	\longrightarrow	FF Target Fund 2025
Pensionable age 2030 - 2034	\longrightarrow	FF Target Fund 2030
Pensionable age 2035 - 2039	\longrightarrow	FF Target Fund 2035
Pensionable age 2040 - 2044	\longrightarrow	FF Target Fund 2040
Pensionable age 2045 - 2049	$-\!$	FF Target Fund 2045
Pensionable age 2050	\longrightarrow	FF Target Fund 2050



Source: Fidelity Worldwide Investment



1. Fidelity Funds - TargetTM (Euro) Funds P-Shares Historical Performance since start SSP

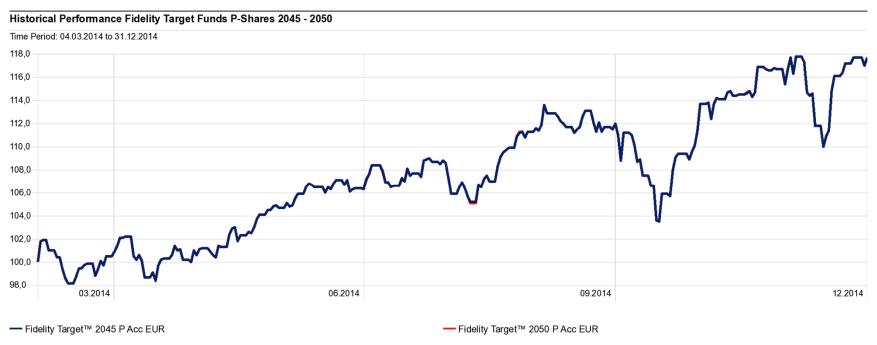


Funds	YTD	1 Month	3 Month	1 Year	3 Years (ann.)	5 Years (ann.)	Since start SSP* (ann.)
Fidelity Target™ 2015 (Euro) P-Acc-EUR	10,51	0,49	1,92	10,51	10,72	7,94	10,86
Fidelity Target™ 2020 (Euro) P-Acc-EUR	14,94	0,84	3,86	14,94	14,07	9,62	12,63
Fidelity Target™ 2025 (Euro) P-Acc-EUR	15,80	0,79	4,43	15,80	15,52	10,34	13,71
Fidelity Target™ 2030 (Euro) P-Acc-EUR	16,64	0,89	4,90	16,64	16,75	11,01	14,58
Fidelity Target™ 2035 (Euro) P-Acc-EUR	17,33	0,87	5,08	17,33	17,27	11,33	14,96
Fidelity Target™ 2040 (Euro) P-Acc-EUR	17,38	0,87	5,11	17,38	17,28	11,33	15,02

Source: Morningstar, 31.12.2014. * Display since 01.03.2009. Start SSP 01.03.2009. Launch of funds: 23/12/2008; Performance net of fees. Figures stated in %.



1. Fidelity Funds - TargetTM (Euro) Funds P-Shares Historical Performance since inception



Source: Morningstar Direct

Funds	YTD	1 Month	3 Month	1 Year	3 Years (ann.)	5 Years (ann.)	Since Inception* (ann.)
Fidelity Target™ 2045 (Euro) P-Acc-EUR	-	0,86	5,09	-	-	-	17,70
Fidelity Target™ 2050 (Euro) P-Acc-EUR	-	0,86	5,09	-	-	-	17,70

Source: Morningstar, 31.12.2014. * Display since 04.03.2014. Launch of funds: 03/03/2014; Performance net of fees. Figures stated in %.

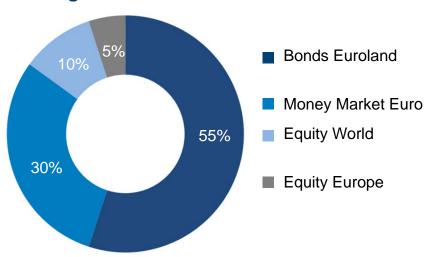


2. Strategy: Conservative Multi Asset Investment

Fidelity Demografiefonds Konservativ

- The Multi Asset Fund invests in different actively and passively managed funds
- The investment target is to achieve a return above the average return of government bonds with a conservative risk budget
- The fund's asset allocation is actively managed
- The fund is designed for investors with a conservative risk attitude and a mediumterm investment horizon
- Maximum allocation to equities: 20%
- Fund manager: Eugene Philalitis
- Fund inception date: 26.03.2009
- ISIN: DE000A0RHF92

Strategic Asset Allocation



Investment goal:

Attractive capital investment with a defensive asset allocation

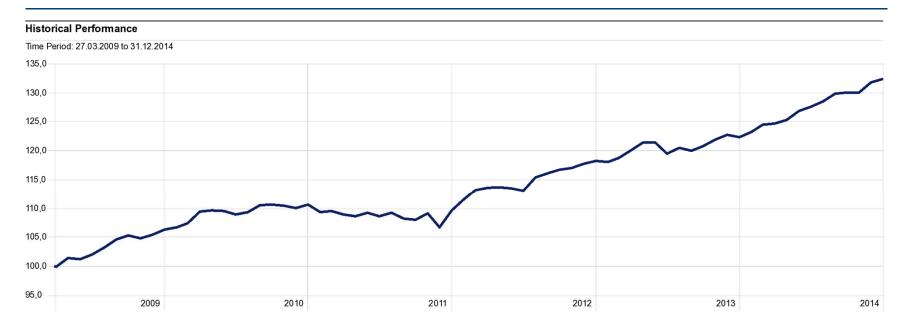
Risk management approach:

- Dynamic control of risk assets
- Active management of portfolio volatility

Source: Fidelity Worldwide Investment



2. Strategy: Conservative Multi Asset Investment Historical Performance



- Fidelity Demografiefonds Konservativ

Source: Morningstar Direct

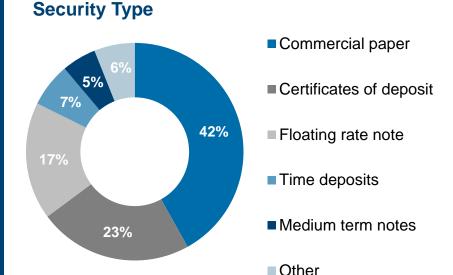
Fund	YTD	1 Month	3 Months	1 Year	3 Years (ann.)	5 Years (ann.)	Since Inception* (ann.)
Fidelity Demografiefonds Konservativ	8,24	0,47	1,82	8,24	6,51	4,49	4,99

Source: Morningstar, 31.12.2014. *Fund inception date: 26.03.2009. All Figures in percent



3. Strategy: Fidelity Euro Cash Fund

- Aims to provide a return in line with money market rates, with primary focus on capital security and liquidity
- The fund is designed for investors with a risk averse attitude and with a short-term investment horizon
- At least 70% invested in Euro denominated interest bearing debt with less than 12 months to maturity.
- Weighted average maturity: 0-60 days
- Minimum security rating: A2 Moody's
- Fund manager: Tim Foster
- Fund size: EUR 187m
- ISIN: LU0346390353



Investment goal:

Capital preservation and liquidity with a defensive asset allocation

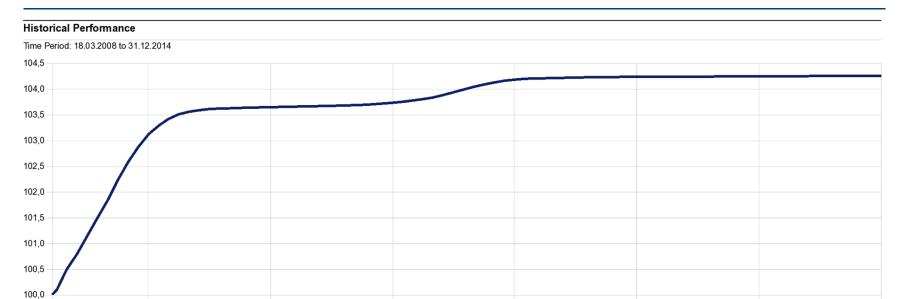
Risk management approach:

- Intensive fundamental credit research to identify high quality issuers
- Quantitative research to guide portfolio interest rate sensitivity and yield curve strategies

Source: Fidelity Worldwide Investment



Fidelity Euro Cash Fund Y-Acc-EUR Historical Performance



- Fidelity Euro Cash Y-Acc-EUR

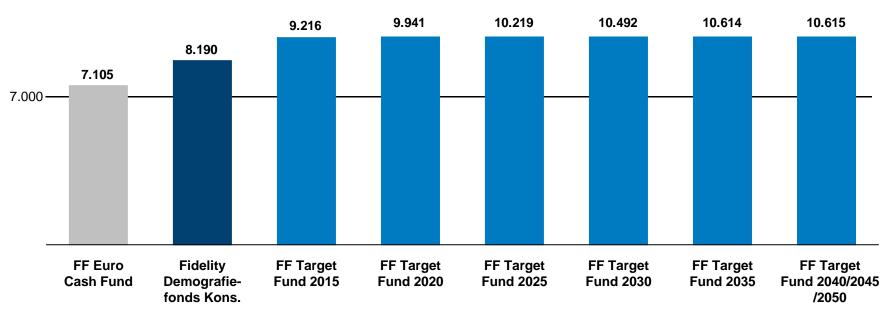
Source: Morningstar Direct

Fonds	YTD	1 month	3 month	1 Year	3 Years (ann.)	5 Years (ann.)	Since inception* (ann.)
Fidelity Euro Cash Fund Y-Acc	0,01	0,00	0,00	0,01	0,02	0,12	0,62

Source: Morningstar, 31.12.2014, *Fund inception date: 17.03.2008; Performance in percent.



SSP-specific performance since launch (01.03.2009) Monthly investment of 100 EUR in arrears



Fund	Internal Rate of Return [% p.a.]
FF Euro Cash Fund	0,50
Fidelity Demografiefonds Konservativ	5,31
FF Target [™] (Euro) Fund 2015	9,32
FF Target [™] (Euro) Fund 2020	11,90
FF Target [™] (Euro) Fund 2025	12,84
FF Target [™] (Euro) Fund 2030	13,74
FF Target [™] (Euro) Fund 2035	14,13
FF Target [™] (Euro) Fund 2040/2045/2050	14,14

Source: Fidelity, as of 31.12.2014. Calculation assumptions: First investment at 01.03.2009 with 67 payments. Performance after hypothetical daily reinvestment full TER. The real performance of the SSP-beneficiaries may vary significantly. For plan-member individual Return on Investment please refer to the SSP-Portal (http://www.epo-ssp.eu/).



Investment options: Summary

	Expected long-term Nominal Return		Expected Volatility	Investment Horizon
1. Life-Cycle Funds	6.5%*		**	Long Term
2. Multi Asset Investment	4.8%		3.5%	Medium Term
3. Cash Fund	2.6%		0.3%	Short Term
Expected return varies between - 7.3% p.a. (30 years to Target - 6.4% p.a. (10 years to Target - 4% p.a. (1 year to Target Date	Date) and finally	17 11		to Target Date) and s to Target Date) and finally

Please note: Calculations are based on long-term performance scenarios and are no guarantee for future performance. *expected nominal return on average p.a.; **The expected volatility / return is adapting to the roll-down of the funds.



Scenario 1: Job Group 4

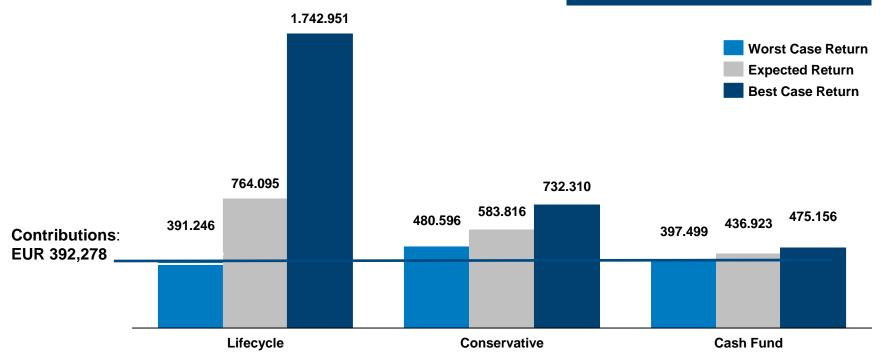
Starting Grade: G8

Starting Age: 32

Retirement Age: 65

Assumptions:

- Inflation: 2.00% p.a.
- One year without progression (no step, no promotion) every three years





Scenario 1: Job Group 6

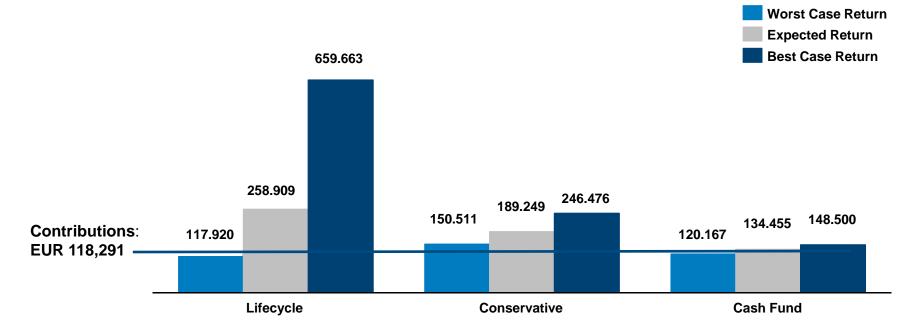
Starting Grade: G3

Starting Age: 30

Retirement Age: 63

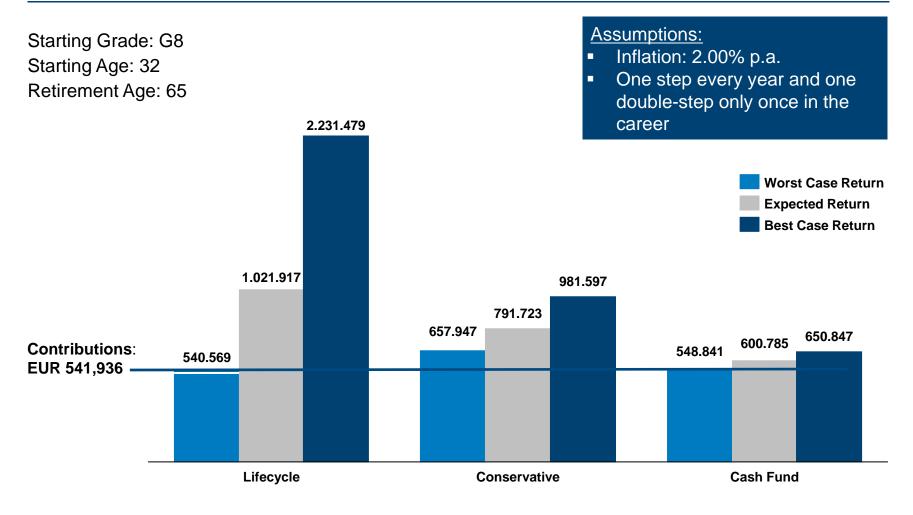
Assumptions:

- Inflation: 2.00% p.a.
- One year without progression (no step, no promotion) every three years





Scenario 2: Job Group 4





Scenario 2: Job Group 6

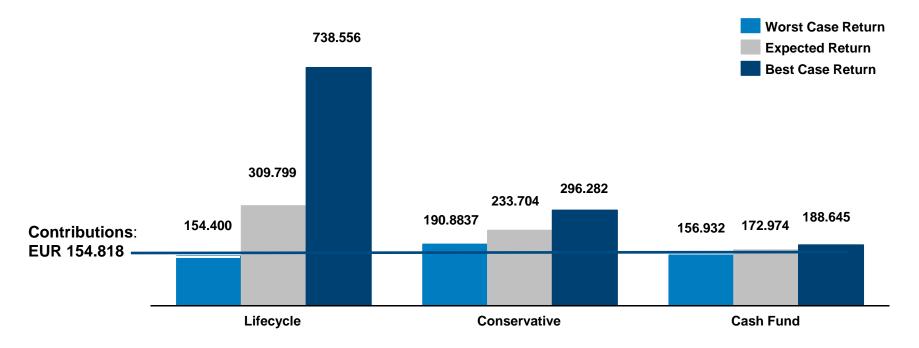
Starting Grade: G3

Starting Age: 30

Retirement Age: 63

Assumptions:

- Inflation: 2.00% p.a.
- One step every year and one double-step only once in the career



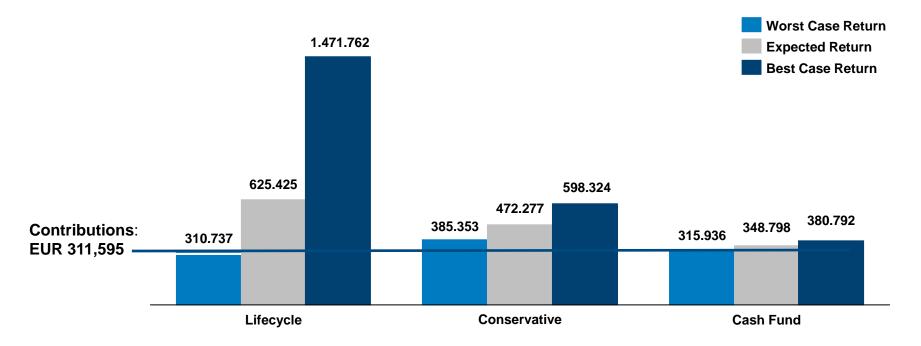


Scenario 3: Job Group 4

Starting Grade: G8 Starting Age: 32 Retirement Age: 65

Assumptions:

- Inflation: 2.00% p.a.
- One step every two years



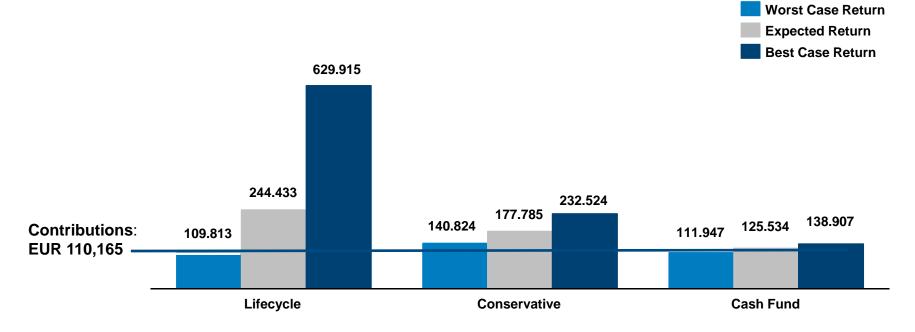


Scenario 3: Job Group 6

Starting Grade: G3 Starting Age: 30 Retirement Age: 63

Assumptions:

- Inflation: 2.00% p.a.
- One step every two years





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Changing the personal investment option

Joining the plan

• For the first six months of joining the plan, all new members are allocated the respective life cycle fund which best matches their retirement age.

After 6 months

- Prior to reaching the end of the first 6 months, members will receive an email that they can change their investments into any one of the 3 investment strategies offered.
- Once a change has been made, a confirmation email will follow
- If no change is being made, all future investments will continue to be invested into the life cycle fund

Annual switching option

- Every 12 months after an investment change has been initiated, the member will be able to review the investment option again.
- All changes are made via the online portal
- The switch of investments is free of charge



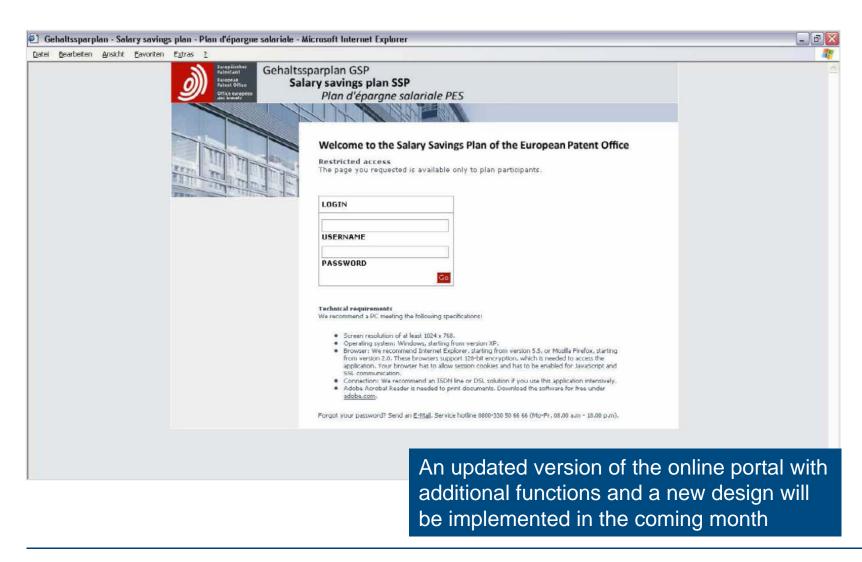
Enrolment of new members

- New EPO employee automatically joins the SSP
- Core member data is transmitted by EPO via FTP Server to Fidelity
- Fidelity sets up account and creates welcome letter (see on right)
- Letter is sent to SSP member at EPO
- Member logs into online portal to receive access to plan information



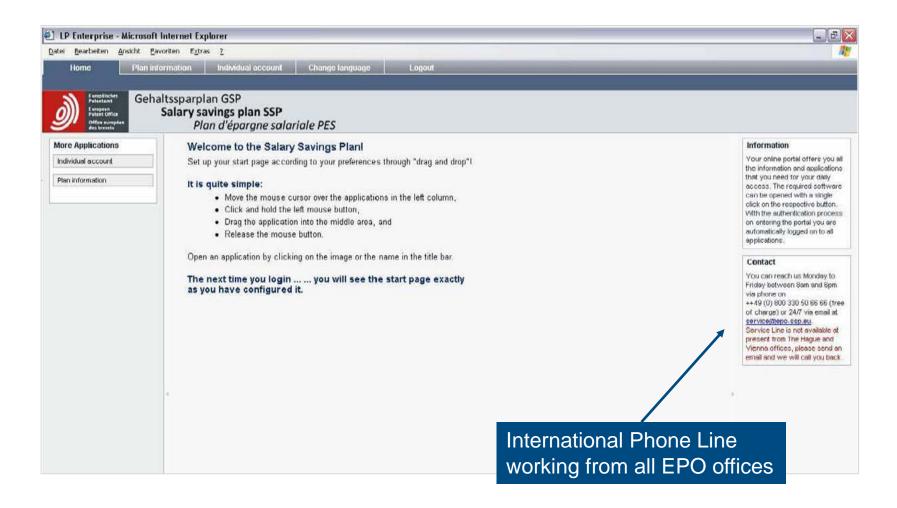


Online Portal – Login Screen



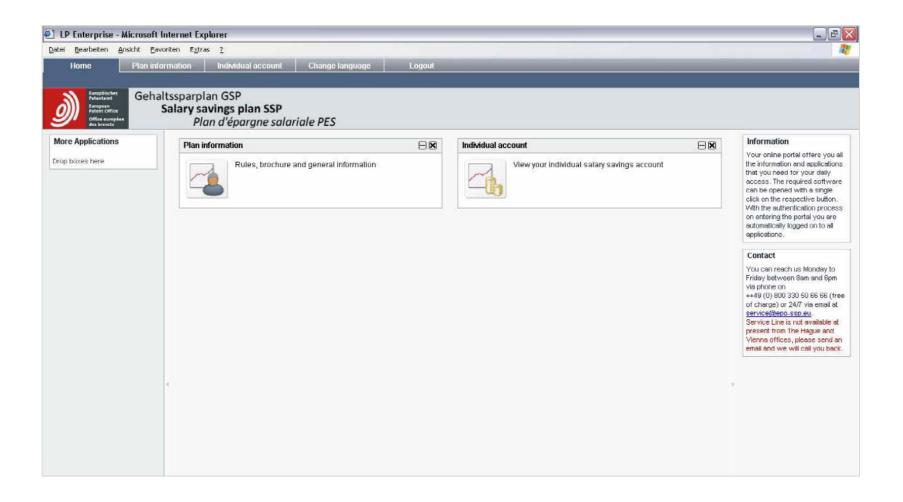


Online Portal – Home page at first entry



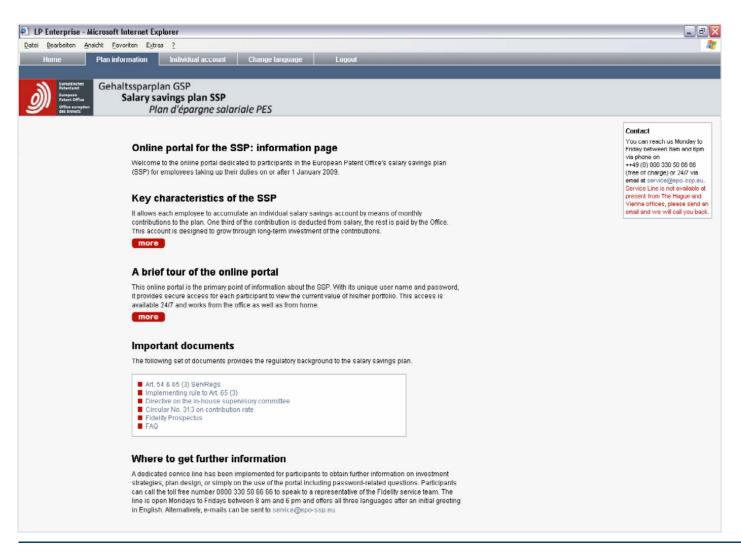


Online Portal – Home page tailored by user



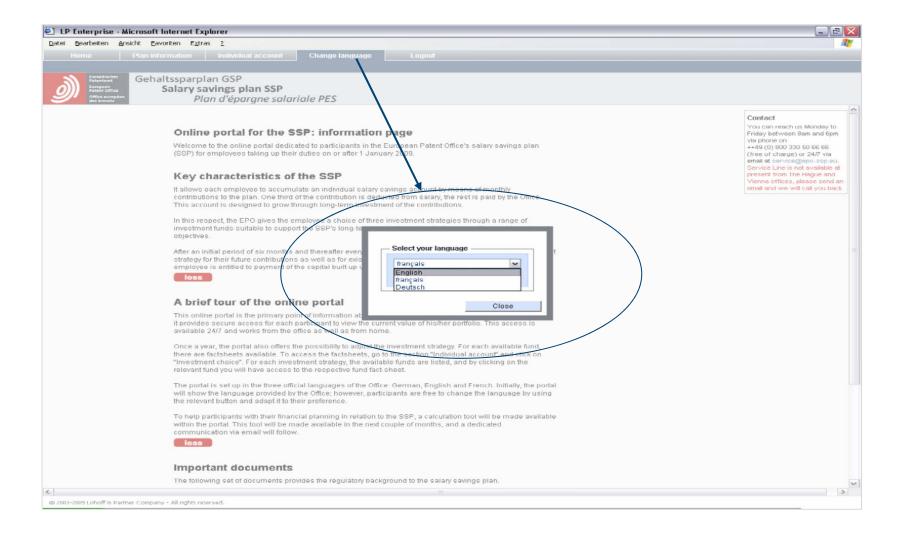


Online Portal – Plan information



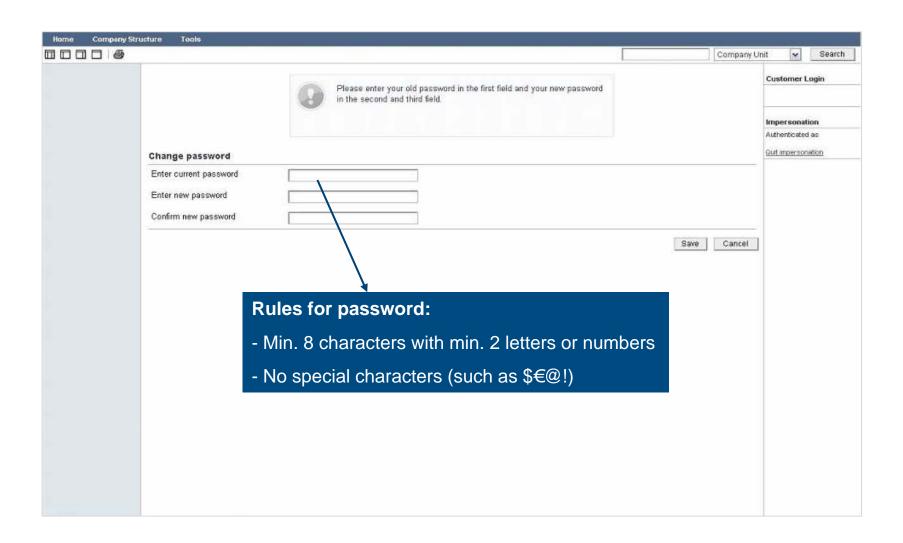


Online Portal – Language option



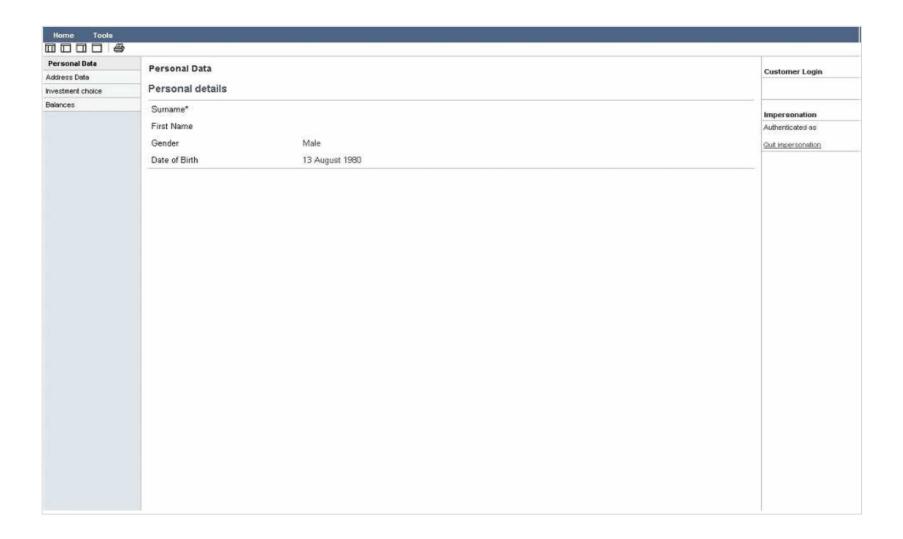


Online Portal – Change of password



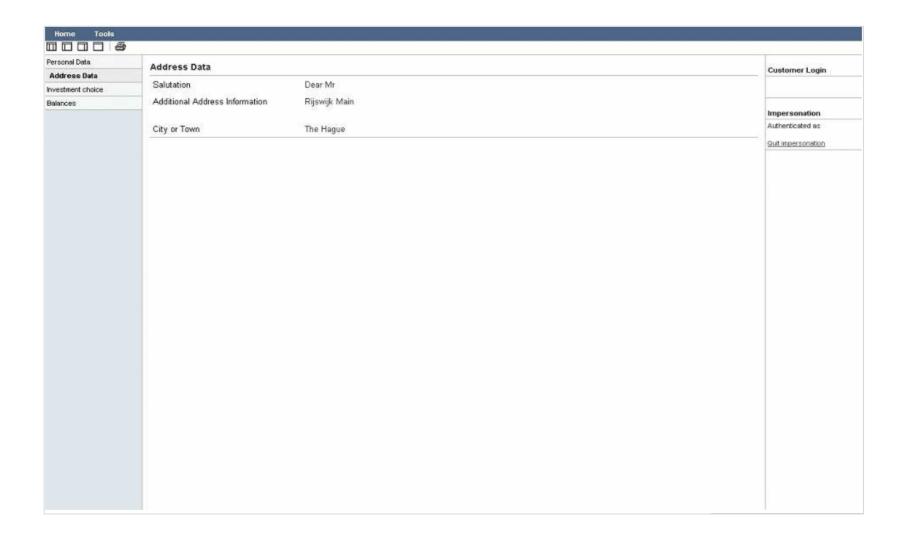


Online Portal – Personal Data



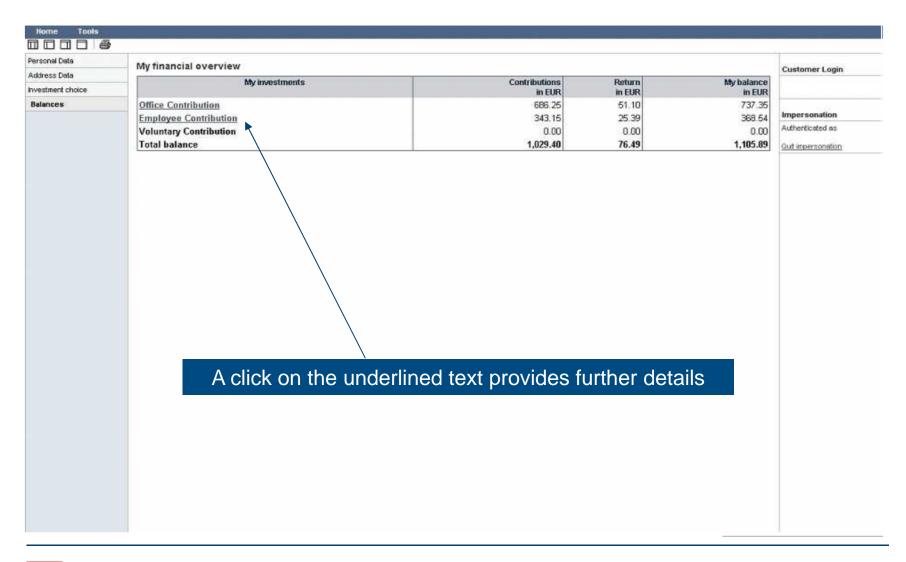


Online Portal – Address Data



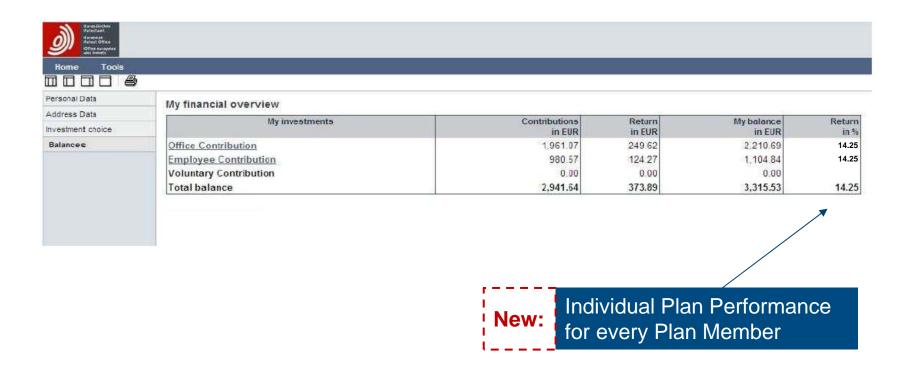


Online Portal – Asset Overview



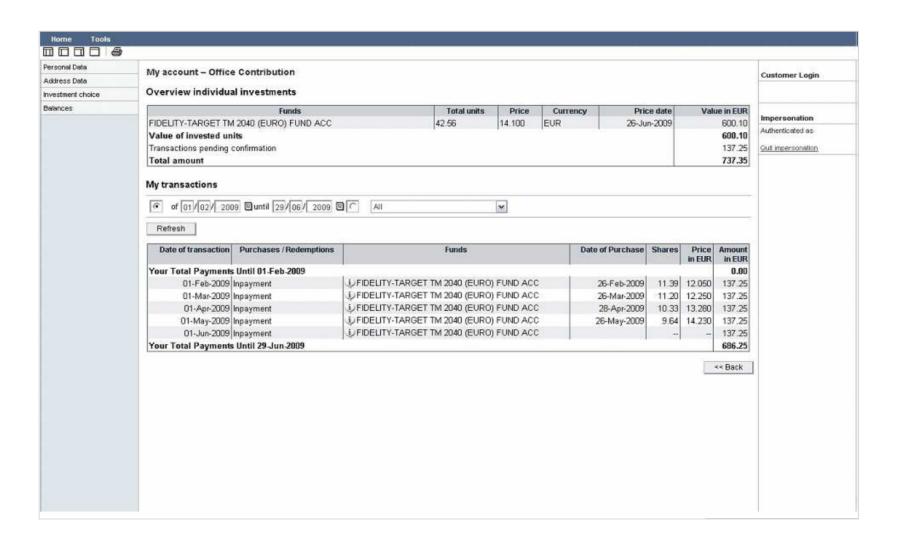


Online Portal – Return on Investment



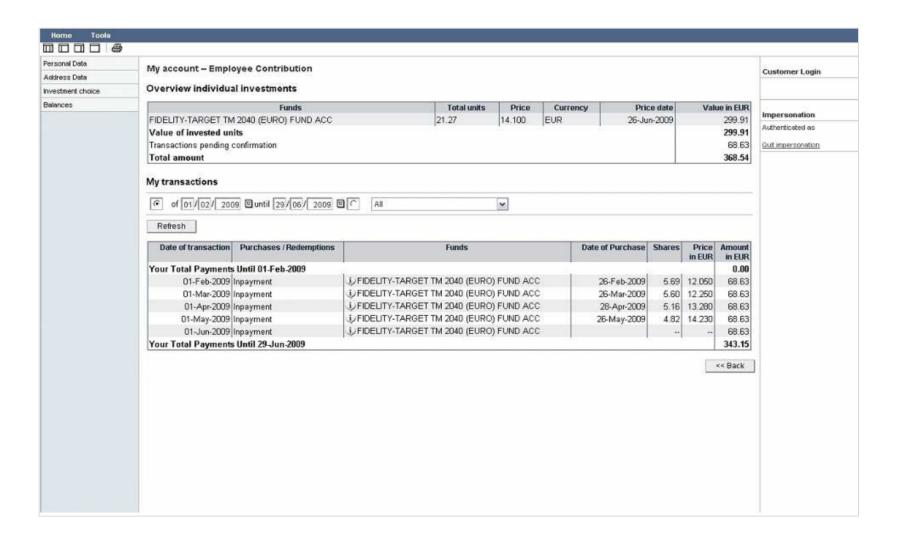


Online Portal – Office contributions



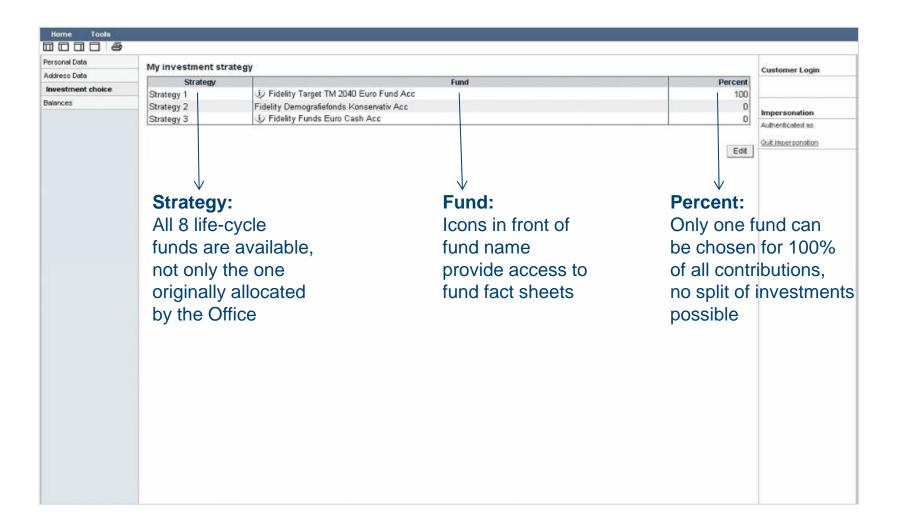


Online Portal – Employee contributions





Online Portal - Investment Choice



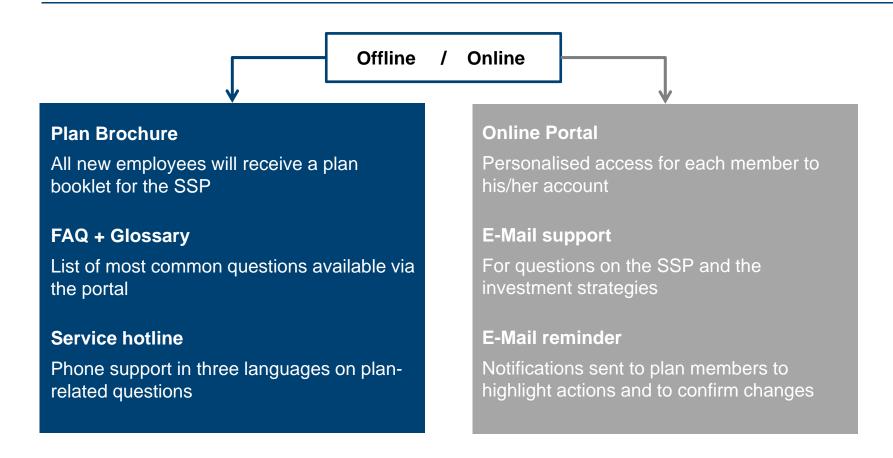


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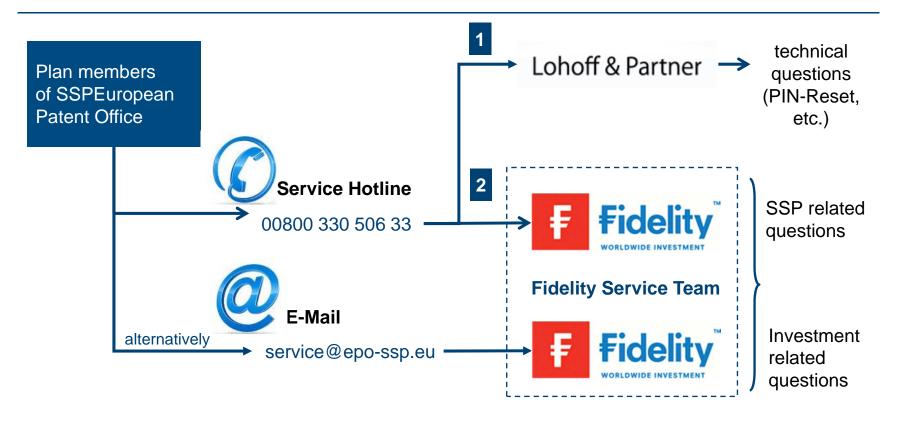


Information on the Salary Savings Plan





Getting in touch with Fidelity



- Set up of a dedicated service hotline for plan members, re-routing of technical questions to Lohoff & Partner (separate Team for Fidelity-Clients)
- Set up of a special e-mail address for e-mail communication
- Personal questions to be addressed to the Human Resource department at EPO



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Key Benefits of the Plan

Attractive:

2/3 of contributions paid by the Office

Flexible:

• Investment choice can be changed after 6 months and once per 12 months thereafter

Cost effective:

 All administration and fund costs are borne by the Office Transparent: Online portal allows 24/7 access to the plan via the internet – from work as well as from home



Important information

SICAV funds

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